



## Sheila R. Cocks

Investment Adviser Representative

### Honors & Distinctions:

- 1996, 1998, 2000, 2001  
Pinnacle Club

*“Financial peace is a blessing that helps strengthen families and children. I love being able to develop lifelong relationships with my clients and watching their dreams blossom into reality.”*

With more than 30 years in the financial services profession, Sheila Cocks has established an extraordinary reputation and track record of service to her clients. She is proud to say that one hundred percent of her business comes from referrals. In fact, many of her current clients are the adult children of other clients who have been with her for decades.

Naturally helpful and insightful, Sheila works first and foremost to establish a personal relationship with each client in order to understand their individual needs and financial aspirations. Her years of experience have provided her with the opportunity to participate in all of life’s many stages with her clients, from the joyful fulfillment of retirement planning to the misfortune of premature death claims.

As a devoted Sunday School teacher at Independent Presbyterian Church in Memphis, Sheila believes that you reap what you sow in life. Therefore, she strives constantly to champion the needs of her clients and identify the strategies that will guide them to their financial dreams.

A Memphis native with a degree in psychology and sociology from Memphis State University (now University of Memphis), Sheila is insurance licensed in Tennessee, Washington, and Mississippi, and securities licensed in Tennessee, Mississippi, California, and Kentucky.

Sheila has two adult daughters, Mary Read and Anne Caraway, and one son, Joe Cocks. Her three grandsons, Caleb and Lucas Caraway and Mitchell Read, are the light of her life.

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