



Samuel H. Patterson

Financial Representative

Honors & Distinctions:

- Member, Goodlettsville Chamber of Commerce
- Secretary/Treasurer, Referral Partners BNI Group

“I position myself as an ally for achieving financial peace of mind. I deal in the business of dreams. I tell my clients, ‘I can lead you down the path of achieving yours.’”

Sam Patterson is a Registered Representative with Innovative Financial Group, member of the John Hancock Financial Network. Raised in southeastern Kentucky, Sam recently relocated to the Middle Tennessee area and is very active in the Goodlettsville Chamber of Commerce.

Sam joined Innovative Financial Group in October 2010 after graduating with a Bachelor of Arts degree from Western Kentucky University. He was drawn to the insurance and investment industry from a personal desire to bring financial peace of mind to the families and business owners of Tennessee and Kentucky, as well as a personal fascination with the ever-changing investment world.

A varsity tennis player at WKU, Sam understands the value of hard work, diligence, and perseverance. These values are just as fundamental for a sound financial strategy as they are for athletics.

Building strong relationships through trust and mutual respect, Sam will stand by you as a strong ally through the ups and downs life sends your way.

Sam understands that no two cases are alike, just as no two individuals are alike. With a client-focused approach, Sam offers creative, comprehensive solutions designed to meet the specific challenges of each individual client. Licensed in life insurance, health insurance, variable products, and long-term care, along with securities registration, Sam specializes in financial services for individuals and small business owners, especially attorneys and educators.

Sam believes the keys to his success have been, and will continue to be, dedication to continued learning, focusing on the unique needs of each client, and leveraging the resources of Innovative Financial Group to properly handle even the most challenging of cases.

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