



Richard K. Walters

Senior Vice President

Honors & Distinctions:

- Qualifying Member, Million Dollar Roundtable
- Vice President, Corporate Exchange Alliance
- Member, Corporate Exchange Alliance
- ACE Qualifier

“The real benefit of a sound financial strategy is the peace of mind and satisfaction of knowing you have honored the commitments to yourself and the people who matter most to you.”

For more than 15 years, Rick Walters has demonstrated extraordinary passion, dedication, and commitment to service in the financial services industry. He believes his success stems from taking a personal and genuine interest in each client—who they are, what they care about, and their unique financial needs and dreams.

Rick works with each client to develop a process that will help them identify, establish, and follow through on their personal financial goals. His immediate mission is to provide peace of mind to each client by setting a detailed strategy into motion, and in the long term to guide them step by step towards clearly defined objectives, adjusting course as necessary along the way.

In addition to insurance planning, Rick has extensive experience in wealth management and assisting his clients in accumulating and protecting their wealth. As the site manager for Innovative Financial Group in Atlanta, he is also responsible for developing and managing the overall strategy and direction of the Georgia office and ensuring the infrastructure effectively supports the firm’s financial representatives and clients.

Rick graduated from Virginia Tech in 1991 with a degree in finance from the Pamplin College of Business. He resides in Alpharetta with his wife, Nicole, and three children, Harrison, Grayson, and Lucas.

678-338-4403
rwalters@askifg.com
www.AskIFG.com

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