



## Nashville Headquarters

Alan G. Moore, CLU, ChFC, CLTC  
President & CEO

Leonard E. Scholl, Jr.  
Executive VP & CMO

Sonya Smith  
Senior VP & COO

C. Stephen Smith, CLU, CLTC  
VP, Wealth Preservation

H.E. "Buddy" Wootten, III,  
MS-CFP, CLU, CLTC  
VP, Business Planning

James C. Plasko  
VP, Business Development

C. E. "Ed" Whitaker, CLTC  
VP, Brokerage

Robert C. Harris, CMFC®  
Director of Compliance

Tiffany S. Forkum  
New Business Manager

## Atlanta Office

Richard K. Walters  
Senior VP

Gregory E. Drew, CLTC  
Brokerage Manager

Missy Nelson  
Director of Operations

## Chattanooga Office

Michael Edens  
VP, Retirement & Investments

Mory Karimian, CLU  
VP, Business & Estate Strategies

## Your Goals. Our Solutions.

At Innovative Financial Group, our mission is to build lifelong relationships with our clients and provide suitable financial strategies to meet their individual needs. Since 1936, we've been helping our clients pursue their dreams with confidence and peace of mind.

We help put the financial world at your fingertips with access to products and services, along with the knowledgeable guidance and consistent support you need to find the right path and stay on it – no matter how your life and dreams change over the years.

We offer a comprehensive range of products and services for individuals and small businesses.

## Personal Protection

Life Insurance  
Disability Income Protection  
Long-term Care Protection

## Planning Strategies

Personal Financial Needs Analysis  
Financial Planning  
Estate Analysis  
Retirement Strategies  
Charitable Giving Strategies

## Investment & Wealth Accumulation

Mutual Funds  
Wrap Accounts  
Annuities  
IRAs  
College Funding/529 Plans

## Business Services

Business Financial Needs Analysis  
Succession & Growth Strategies  
Asset & Income Protection  
Benefits & Retirement Plans  
Executive Compensation Plans  
Key Person Insurance

Ask IFG how we can help you chart a course toward your personal financial goals. By asking questions and planning today, you're taking an important step toward securing your dreams. With offices in Nashville, Atlanta, Memphis, and Chattanooga, we offer financial guidance to clients across the Mid-South region.

[www.askIFG.com](http://www.askIFG.com)  
1-877-7-ASK-IFG

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